

*Blue Water Pools Testimonial*

*Contracts were signed in May 2001 & work commenced soon thereafter. Our pool was commissioned in October of the same year.*

*An interesting way to open a letter & one that would send fear into the hearts of many a person who was contemplating about have a pool built. But, I remember the context of our discussions at the quotational stage, wherein you mentioned at length about the time you take & why.*

*You were not the cheapest of five quotes. Falling at the upper level of expense, we were however sold on your upfront & open approach at this initial meeting, which as we experienced, continued throughout the term of the project.*

*From day one, the project rolled along under your diligence. The contractors you brought in & the ones I brought in were monitored & maintained to the BEVIS way of not only producing, providing quality elements, but of basic work ethics. As your expressed in our initial meeting, waiting for the right team was the way you worked & was obviously beneficial to the end result.*

*The most rewarding experience was your interaction with Sue & myself about various details of a major & minor nature. To involve us throughout the term, not only made us feel a part of the project from a warm & fuzzy viewpoint, it allowed us to input variations as we progressed. As we discussed upfront, this was a vital & critical ingredient due to the expectation that, our initial vision would change under time & physical site development. In this fashion we could adapt & adopt enhancements in progress, rather than retro-fit elements later which would be expensive & in some cases may not be able to be undertaken. Whereas friends have had the unfortunate experience of finding out on completion that there vision had not come to fruition.*

*Your attention to detail is proven in testament by the look & workings of the finished product.*

*Sue & I have no hesitation in recommending you to any person contemplating an association with your company.*

*We thank you so very much for such a job completed under a very pleasureable relationship.*

*Yours Sincerely, Wayne & Sue Thompson*

*PS. The kids also want to express their thanks.*